

On **Thursday 9th June** the Irish Exporters Association offered members an opportunity to have a free 60 minute one-to-one market entry clinic with our new strategic partner,

Gateway Baltic

. Inese Andersone, CEO of Gateway Baltic assists Irish businesses entering the Nordic, Baltic (including Russian) markets.

This clinic was designed for those looking for a launch platform into these markets, whether seeking a supplier in Sweden, an agent in Russia, a wholesaler in Finland or those with general questions about growing sales in these markets. Spaces were on a first come first, served basis.

Inese met with representatives from 4 food and drink companies during the day. These were Boyne Valley, Dee's Wholefoods, Drombeg Premium Irish Whiskey and The Burren Smokehouse.

Based on feedback from the event, the IEA plans to run the clinic again in September.

More information can be found on the link below.

<http://www.irishexporters.ie/section/ComplimentaryMarketEntryClinicstotheNordicsBalticsRussia>

For more information on Gateway Baltic, please click [here](#) .